

DETROIT DENTAL CLINIC CLUB CLINIC LINKS

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SPRING MEETING DETROIT ATHLETIC CLUB

THURSDAY MAY 10, 2018 6 PM - 9 PM

“ INTRODUCTION TO TREATING SLEEP APNEA ”

From Getting Started to Medical Billing

DR. MARK MURPHY

Mark T. Murphy, DDS, FAGD is the Principal of FunktionalTracker.com, Lead Faculty for Clinical Education at ProSomnus Sleep Technologies, serves on the Guest Faculty at the University of Detroit Mercy and Michigan Schools of Dentistry and as a Regular Presenter on Business Development, Practice Management and Leadership at the Pankey Institute. He has served on the Boards of Directors of the Pankey Institute, National Association of Dental Laboratories, the Identallooy Council, and the Foundation for Dental Laboratory Technology, St. Vincent DePaul's Dental Center and the Dental Advisor. He lectures internationally on Leadership, Practice Management, Communication, Case Acceptance, Planning, Occlusion, Sleep and TMD.



With over 35 years experience in the dental and dental laboratory professions and recently in the dental manufacturing industries, Dr. Mark Murphy has a gestalt perspective of the various functions and relationships. He has a knack for presenting pertinent information in an entertaining manner.

Learning Objectives:

- General understanding of the sleep related conditions and the role of the dental team
- Effective communication with physicians and their offices
- Develop a matrix for marketing sleep appliance therapy to current patients and prospects.
- Overview of the medical billing process and the financial and emotional impact on your practice.

Reservation Form On Page Two

“INTRODUCTION TO TREATING SLEEP APNEA “ DR. MARK MURPHY

(2 CE CREDITS)

WHERE: DETROIT ATHLETIC CLUB 241 Madison St., Detroit, MI (313) 963-9200

WHEN: 6 pm Thursday, May 10, 2018 (Dinner served 6:30 pm)

DRESS CODE: Professional Business Attire (defined as business suits, sport coat / blazer and tie for men; suits, pant suits, dresses and tailored slacks for women. No denim.) **These are strict DAC Rules**

DDCC Active Member Name (\$60 each) _____ (Dues must be current)

Beef Filet ___ Salmon ___ Chicken ___ Vegetarian ___
(Includes Garage parking fee – not valet)

DDCC Life Member Name (\$85 each) _____

Beef Filet ___ Salmon ___ Chicken ___ Vegetarian ___
(Includes Garage parking fee – not valet)

DDCC Spouse, Staff , Guest (\$85 each) _____

Beef Filet ___ Salmon ___ Chicken ___ Vegetarian ___
(Includes Garage parking fee – not valet)

RESERVATIONS ARE REQUIRED - We must ask for your check in advance to hold your place. Seating is limited

*Reservations and checks must be received by **May 3, 2018**

Checks payable to : THE DETROIT DENTAL CLINIC CLUB
(*Please enclose a separate check for each person attending)

Mail reservation form and check(s) to: DR. OLIVER MARCOTTE, LOCAL ARRANGEMENTS CHAIR
30903A WEST TEN MILE RD.
FARMINGTON HILLS, MI 48336

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RETURN SERVICE REQUESTED



ESTABLISHED NOVEMBER 25, 1914

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